



Benefits

- Perform competitiveness
- Easy data archiving
- Control worldwide productions cycle remotely
- Save time for new technological researches

Customer: Bertolaso Group
Country: Italy
Sector: Food & beverage (Wine)

Bertolaso and eWON, a toast to innovation

The Bertolaso group is today the leader in designing and producing bottles of wine and spirits and placed creativity and technology at the service of oenology.

The company is seen as innovative for its high leveled efficiency and technology. Its competitiveness makes the corporate a point of reference for large international groups and exporting companies.

To control and assure the quality of its productions all over the world, Bertolaso decided to manage and supervise its machinery through the Talk2M service.

Innovative support service

Walter Beto, Head of the Bertolaso Group Technical Office, explains: « We needed to rationalize all our remote support services. We manage about 250 systems connected to us through VPN and remote service, for which we provide support whenever needed. As long as the telephone line was used there weren't any problems, but when things began to move to Ethernet connections some problems arose: many and different VPNs and, consequently, an exponential increase in inconveniences such as countless software applications that needed to be installed. To continue in that manner was unthinkable.»

The company found in eWON a single solution to reorganize and manage all the variables. By installing an eWON industrial VPN router with the control systems of his machines, the Bertolaso group can now remotely control his productions all over the world. To access this control, the company only needs an internet connection to login securely on the online server through the Tak2M free to use software called "eCatcher". Then the server will link the user remotely to the VPN industrial routers which are connected to the control systems of the machines. So the group can manage his production cycle from anywhere in the world as long as it the technicians have an internet connection.

Thanks to the routers proposed by eWON, the Bertolaso group can now focus on technological researches instead of trying to solve complex maintenance problems and by doing so, continue being a leading company.

“Talk2M allows us to access monitoring pages and data over the Internet without having to install any software, and that makes things much easier”



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SMS and e-mail supervision

Another advantage of Talk2M technology, according to the Bertolaso organization, is the possibility of SMS and e-mail supervision. The eWON routers containing an embedded GPRS or EDGE modem can be permanently connected to Talk2M or can be remotely activated by sending it a SMS text message or e-mail.

Moreover, this technology is user friendly and completely reliable offering full integration of IT security standards. The service provided by eWON doesn't require any particular technical skill and all it needs is an internet connection.

Saving of money

« Talk2M has the advantage of working even with dynamic IP addresses, so the reduction in cost is immediately clear. For example, we discovered that in China the cost of a static IP address is truly prohibitive, which limits streamlined movements. eWON allows us to be truly competitive with all our customers.»

Furthermore this technology also cuts travel costs due to supervising as the maintenance can be handled remotely. On request, Talk2M can provide a data archiving too which enables the company to make an analysis of the operations and to establish a form of preventive maintenance based on the real data.

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